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THE ORDINARY SHAREHOLDERS' GENERAL MEETING 25/26.11.2013.

DRAFT – Budget of Revenues and Expenses [BR & E] 2013 – FORTH TERM

#	INDICES	BR & E 2013	Achieved Sept	Achieved 9 months	FORTH quarter approved	FORTH quarter proposed	FORTH QUARTER			Estimate 2013	Difference +/-
							OCT	NOV	DEC		
0	1	2	3	4	5	6	7	8	9	10	11=10-2
1	Material expenses	10,853,000	855,384	7,149,473	2,828,000	2,574,440	1,038,145	947,146	589,149	9,723,913	-1,129,087
2	Expenses related to sales of merchandise	75,000	3,743	72,457	19,000	0	0	0	0	72,457	-2,543
3	Expenses related to personnel	6,200,000	462,776	4,431,380	1,602,000	1,760,000	590,000	555,000	615,000	6,191,380	-8,620
3.1	Salaries	4,600,000	351,717	3,314,741	1,189,000	1,290,000	430,000	410,000	450,000	4,604,741	4,741
3.2	Social security, unemployment, health	1,600,000	111,059	1,116,639	413,000	470,000	160,000	145,000	165,000	1,586,639	-13,361
	Bonuses representing participation to profit	0	0	281,278	0	0	0	0	0	281,278	281,278
4	Meal vouchers	450,000	37,513	305,027	120,000	120,000	45,000	39,500	35,500	425,027	-24,973
5	Fixed funds amortisation	1,725,000	145,729	1,366,443	410,000	435,000	146,000	146,000	143,000	1,801,443	76,443
6	Expenses related to third parties	4,381,000	319,192	2,666,863	1,119,800	1,261,869	465,930	405,256	390,683	3,928,732	-452,269
7	Financial expenses	700,000	-1,644	213,558	175,000	83,000	26,000	26,000	31,000	296,558	-403,442
8	Expenses related to tax and duties	200,000	3,268	173,524	5,000	4,500	1,500	1,500	1,500	178,024	-21,976
9	Other expenses related to exploitation	116,000	824	40,493	24,500	27,800	7,500	7,500	12,800	68,293	-47,707
10	EXPENSES	24,700,000	1,826,785	16,700,496	6,303,300	6,266,609	2,320,075	2,127,902	1,818,632	22,967,105	-1,732,896
11	Turnover	29,700,000	1,829,328	18,976,773	7,000,000	6,300,000	2,200,000	2,200,000	1,900,000	25,276,773	-4,423,227
12	Revenues from variations of costs pertaining to in-progress production	-1,300,000	410,945	850,945	-150,000	200,000	330,000	240,000	-370,000	1,050,945	2,350,945
13	Other revenues from exploitation (sales of assets, subsidies, penalties, other revenues related to exploitation)	300,000	5,269	228,731	75,000	30,000	10,000	10,000	10,000	258,731	-41,269
14	Financial revenues	300,000	45,075	499,377	75,000	93,174	6,000	32,174	55,000	592,551	292,551
15	REVENUES	29,000,000	2,290,617	20,555,826	7,000,000	6,623,174	2,546,000	2,482,174	1,595,000	27,179,000	-1,821,000

#	INDICES	BVC 2013	Achieved Sept	Achieved 9 months	FORTH quarter approved	FORTH quarter proposed	FORTH QUARTER			Estimate 2013	Difference +/-
							OCT	NOV	DEC		
0	1	2	3	4	5	6	7	8	9	10	11=10-2
16	Gross profit without provisions	4,300,000	463,833	3,855,331	696,700	356,565	225,925	354,272	-223,632	4,211,896	-88,105
17	Expenses on adjusted provisions	0	16,068	-691,855	0	53,750	0	0	53,750	-638,105	-638,105
18	TOTAL REVENUES	29,000,000	2,290,617	20,555,826	7,000,000	6,623,174	2,546,000	2,482,174	1,595,000	27,179,000	-1,821,000
19	TOTAL EXPENSES	24,700,000	1,842,853	16,008,641	6,303,300	6,320,359	2,320,075	2,127,902	1,872,382	22,329,000	-2,371,000
20	Gross profit	4,300,000	447,764	4,547,185	696,700	302,815	225,925	354,272	-277,382	4,850,000	550,000
21	Expenses on postponed tax		981	77,240		0				77,240	77,240
22	Revenues from postponed tax		518	38,500		0				38,500	38,500
23	Tax on profit	900,000	65,621	627,158	172,560	94,103	36,148	57,955	0	721,261	-178,739
24	Net profit	3,400,000	381,680	3,881,287	524,140	208,712	189,777	296,317	-277,382	4,090,000	690,000
25	<i>Manufacturing programme</i>	<i>16,236,340</i>	<i>1,065,231</i>	<i>12,148,986</i>	<i>4,019,101</i>	<i>3,541,196</i>	<i>1,444,000</i>	<i>1,356,000</i>	<i>741,196</i>	<i>15,690,182</i>	<i>-546,158</i>